



Feeding their Potential

BLUE RIDGE AREA
FOOD BANK

a member of
**FEEDING
AMERICA**

ANNUAL REPORT 2015-2016

What is Possible with a Full Stomach?



You know that feeling of running on an empty stomach.

When there was no time for breakfast. Or a meeting was scheduled over the lunch hour.

Chances are, it's a rare or occasional experience for you. Unfortunately, the feeling of running on empty is a constant reality for one in 10 people living in the Blue Ridge region.

Without the fuel and nutrition that food provides, people — kids especially — don't have the energy to focus, learn, grow, and ultimately, succeed.

But with access to nourishing, increasingly nutritious food, people struggling to live through difficult circumstances can access their potential. On the following pages we share the stories of individuals whose lives have been fueled because of the work of the Blue Ridge Area Food Bank.

Their potential is fueled by you.

You'll learn about a recent college graduate who's about to begin work on her master's degree, despite growing up homeless during her formative years. With steady access to food as a child, her mother helped her set a stellar trajectory for her future.

Thanks to a grant-funded initiative that provides fresh fruits and vegetables to seniors, a Lynchburg client reports improvements in how she manages her diabetes. Families who struggle to make ends meet are getting the fuel they need to carry on and work towards improved circumstances for themselves and their children.

We are grateful that you support our efforts to fuel the futures of neighbors in need through access to much-needed food.

Thank you for feeding the potential of tens of thousands of children, seniors, and individuals who are food insecure. Together, we are solving hunger each and every day.





*You fed me and helped to
nourish my mind. Now, I am
creating a brighter future
because you gave me hope.*

—JESSICA WIRTANEN





JESSICA'S STORY:

Feeding Her Potential



Imagine living in a home without running water during your high school years.

Despite the challenges, Jessica's mother continued to do everything in her power to care for her children. Jessica graduated from high school and attended Blue Ridge Community College. She transferred to JMU where she received a full scholarship. She will enter a JMU master's degree program in Health Sciences this fall.

Because of the Food Bank and local food pantry, Jessica had access to the nutrition she needed to be healthy and stay focused in school.

Today, Jessica volunteers her time to the Food Bank, joining a team devoted to feeding the potential in others. She enjoys the energy that comes from working side-by-side with like-minded volunteers.

She's also grateful for the support of donors and wants them to understand the impact they have on lives.

“There are kids out there who are just like me who, without the Food Bank, would be going hungry. Because they are being nourished by this organization and the people who support it, they are sure to have more energy, enthusiasm, and opportunities to discover who they are.”

When Jessica launches her career, she will continue to help individuals improve their potential by providing the therapies they will need to navigate life. ■

FEEDING THE *Potential for Better Health*

As recently as last fall, Rinda didn't have a refrigerator in which to hold her insulin. Without one, she found it hard to manage her diabetes and yet her doctor told her she needed to get her blood sugar under control.

Earlier this year, Rinda received the refrigeration she needed to properly store her diabetes medication plus fruits and vegetables from the Food Bank.

Thanks to a grant from the Greater Lynchburg Community Trust and a partnership with Jeannell Smith of the Virginia Cooperative Extension, the Food Bank can distribute more fresh produce directly to seniors and school children.

The initiative focused on seniors, called Mini Farmer's Market, includes cooking lessons, nutrition education, and produce distribution.

After attending several classes, Rinda began to see improvements in her overall health. She even lost some weight, which didn't go unnoticed by Smith.

“It's hard to resist temptation,” said Rinda. “But I listen to Jeannell and take her advice,” she chuckled with Smith within earshot.

Rinda also takes Smith's exercise classes, demonstrating that she's committed to optimizing her health for a brighter future.



OUR COLLECTIVE IMPACT

Nourishing the Hopes of Families, Seniors and Children

Strong families are the cornerstones of strong communities, and making sure hungry neighbors have enough food to eat is integral to helping families rise to their potential. Day in and day out, the Blue Ridge Area Food Bank and its partner agencies distribute food that helps women, men, and children take steps toward achievement.

Community support also helps the Food Bank nourish the kinds of communities in which we all want to live. With your help and

our partnerships with other organizations, we are increasing access to fresh produce and helping clients learn to prepare meals with healthy ingredients. Through affiliations with experts, we're teaching food-insecure individuals the facts about food's role in disease prevention and examining ways in which we can improve the nutrition in our food supply.

From elementary school children to seniors in need, you and the Food Bank are working together to feed their potential.

FOOD DISTRIBUTION: JULY 2015 - JUNE 2016

114,400



**People served
each month**

20.5 million



Meals provided

24.6 million



**Pounds of
food distributed**

5.9 million



**Pounds of fresh
produce distributed**

Outreach Programs

Through several Outreach Programs, we distribute food to particularly vulnerable groups, namely seniors and families with children.

- The **Family BackPack Program** meets the needs of hungry children and their families by providing the components for family meals for weekends and extended breaks, when children cannot access school-based programs.
- **Kids Cafe™** provides a nutritious meal or snack to children enrolled in afterschool programs.
- The **Summer Food Service Program** is sponsored by the United States Department of Agriculture and provides children with nourishing meals and snacks throughout the summer at neighborhood recreation and community centers and churches.
- We drive our **Mobile Food Pantry** truck into remote, rural communities to deliver fresh produce and perishables to people in need. This service often supplements the food offered by small pantries. In some communities, the Mobile Food Pantry is the sole source of charitable food assistance.
- The **Reach Program** delivers nutrition to homebound and low-income seniors, as well as those with special needs. The program includes the distribution of food boxes procured through USDA food assistance programs for qualifying seniors.
- **Super Pantry/Families, Food & Fun** is a six-week course managed in collaboration with the Virginia Cooperative Extension. VCE program assistants instruct needy families in food preparation, basic budgeting, food safety and other life skills. At the end, participants take home a box of food provided by the Food Bank.



AVERAGE PARTICIPATION BY MONTH: JULY 2015 – JUNE 2016

8,250



Children served each month through outreach programs

420



Seniors served each month through the Reach Program

930



Families participating in Super Pantry each month

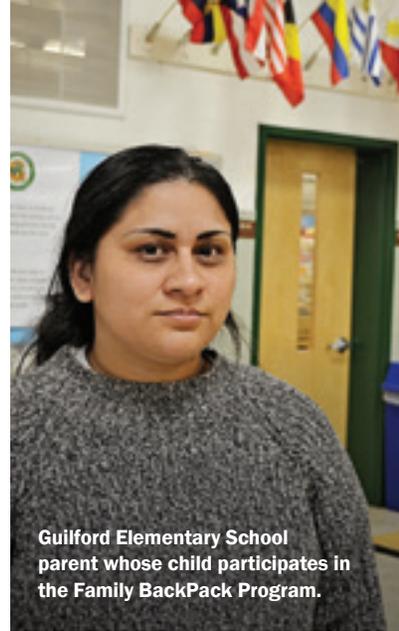
3,640



Individuals served each month through the Mobile Food Pantry



Children's Programs Power Learning



Guilford Elementary School parent whose child participates in the Family BackPack Program.



Eileen Rafferty-Fore, Family BackPack Program coordinator for Sugarland Elementary School.

Food Bank programs focused on children nourish students, making it easier for them to learn and thrive. School counselor Eileen Rafferty-Fore understands this well. She led efforts to start a Family BackPack Program at Sugarland Elementary School in Sterling, Virginia.

“The students would cry every Friday at the prospect of not having enough food to eat throughout the weekend,” said Rafferty-Fore.

Since food-insecure students began receiving “Friday food bags” through the Family BackPack program managed by the Lord Fairfax branch of the Food Bank, Rafferty-Fore now sees smiles on the faces of her students rather than frowns. Children at Sugarland look forward to their weekends and vacations because they know they will have the fuel they need to succeed.

The Family BackPack Program also fuels the futures of families at Guilford Elementary School. Loudoun County, one of the nation’s most expensive places to live, is also home to thousands of people unable to move farther away from jobs but also unable to make ends meet without the Food Bank. Courtney, a parent with two students at Guilford and an infant at home, says the program helps her ensure her family gets enough fresh produce in their diets.

“Because of the canned and dried food staples provided in the food bags, money is freed up to purchase more fresh produce, which can be costly these days,” said the architect. Courtney and her husband, a college professor, are examples of the growing number of professionals who find it increasingly hard to keep up with expenses.

OUR PARTNERS

Growing to Help the Hungry

The Food Bank's strength resides in the hard work of its partner agencies — the soup kitchens, pantries, shelters and non-profits on the front lines, providing meals to clients in the Blue Ridge region.

Church of Our Savior is one of the Food Bank's 215 partner agencies growing into its full potential. This year, the church completed renovations to their pantry in Albemarle County, adding 220 more square feet of space. Shelf storage capacity grew, enhancing their ability to meet the needs of food-insecure neighbors.

"It's now all in one room, and better organized," said pantry director Mark Planting.

Part of the church's new space is also used for the Grab-A-Bag weekend food program for school children. And renovations made it possible to organize the space more efficiently.

"The space allows us to put our four freezers and one refrigerator into one room. Previously they were located in different areas of our facility," Planting added.

Since the waiting area is now located next to the food pantry, volunteers no longer have to carry bags of food from the basement storage area to the former first-floor waiting area.

PICTURED. New building, warehouse and garden on the grounds of Church of Our Savior.

"Our waiting area is dedicated to our outreach programs and we were able to add a small play area for young children," Mark said.

During one food distribution day this past spring, pantry volunteers gave away energy-efficient, cost-saving light bulbs donated to the Food Bank by Appalachian Power. The clients were grateful for the food and the chance to save money on their light bill.

These features, large and small, come together to meet the needs of clients and families who continue to struggle to make ends meet. Generous donors allow the Food Bank to provide equipment, resources, and general support to partner agencies — support that helps them go further in caring for clients.

Planting sees the impact of these efforts every week. One former client was so grateful for the help she received that she decided to pay it forward.

"Recently I went to the food pantry and found a donated bag of food. The donor left a note saying that she had received food in the past from our food pantry and now that she was able, wanted to donate some food in return."



OUR PARTNER AGENCIES

Lynchburg Area

Amazing Grace Outreach Church
Amherst Cares
Bedford Christian Ministries Association
Bedford Community Christmas Station
Brookneal Emergency Assistance/BEAM
Burning Bush Church of God in Christ
Candlelight Outreach Church
Central Virginia Alliance for Community Living
Chapel Grove Fellowship Center
Chestnut Grove Baptist Church
Court Street Baptist Church
DAWN
Eastbrook Baptist Church
Fairview Christian Church
Fairview United Methodist
FARRR Foundation
Fellowship Church of Christ
First Baptist Church of Altavista
First Baptist Church of Monroe
Grace Community Church
Helping Hands
Human Kind
Hunting Creek Food Pantry
Hyland Heights Baptist Church
Immanuel Baptist Church
Jesus Center Way of the Cross Church
Love & Truth Community Church
Lynchburg Church of the Nazarene
Lynchburg Community Action
Lynchburg Daily Bread
Lynchburg Seventh-Day Adventist Church
Miriam's House, Inc.
Missionary Chestnut Grove
 First Baptist Church
Nelson Center Rural REACH
New Prospect Baptist Church
Oak Hill Baptist Church
Park View Community Missions
Piedmont Community Impact, Inc.
Rivermont Area Emergency Food Pantry
Shikijah Prep Assembly
Smyrna Seventh-Day Adventist Church
Solid Rock Church
The Gateway House, Inc.
Timberlake United Methodist Church

Lord Fairfax Area

A Small Hand
Adventists Community Services
Backpack Buddies
Bread of Life Food Pantry
C CAP
Catholic Charities of Warren County
Centenary United Church of Christ
Christ Church Cares Food Pantry
Church of Christ @ Mt. View
Columbia Furnace Love Center
Community Touch
Compassion Cupboard, Inc.
Dulles South Food Pantry
Dynamic Life
Fauquier Community Food Bank
Fauquier County Food Distribution
First Assembly of God
First Baptist Church of Winchester
Fish of Clarke County
Fishnet Christian Center
Front Royal Church of Christ
Front Royal Salvation Army
Front Royal -Warren County C CAP
Grace Ministry at Crossroads
 United Methodist Church
Greenway Baptist Church
Hayfield Assembly of God
Highland Food Pantry
Hope Again Community Care Center
Lighthouse Baptist Church
Loudoun County Backpack Coalition
Loudoun County Catholic Charities
Loudoun Homeless Services Center
Loudoun Interfaith Relief
Messiah's Market @ Community Church
Mobile Hope
Mt. Olive Baptist Church
Mt. Zion United Methodist Church
My Church - Keep the Change Food Pantry
New Beginnings Christian Community
Open Door Food Pantry Inc.
Page One of Page County
Phazz 1 Ministries Inc.
Rappahannock Food Pantry
Reston Bible Church
Restore Hope House Pantry
Seven Loaves Services, Inc.

Shenandoah AAA
St. Paul's on the Hill
Stephens City United Methodist Church
Sterling Park Baptist Church
Streetwise Ministries, Inc.
United Methodist Women of Duncan Memorial
Victory Church
Welltown Methodist Church
Winchester Salvation Army
Winchester Union Rescue Mission

Shenandoah Valley Area

Allen A.M.E. Church
Ashwood United Methodist Church
Bethany United Methodist Church
Blessed Sacrament Catholic
Blue Ridge Chapel Church of the Brethren
Calvary United Methodist
Campus Kitchen @ Washington and Lee
Central United Methodist Church
Churchville Community Food Pantry
Community Ministry Food Pantry
Community Table of Buena Vista
Cornerstone Church of Augusta
Craigsville Area Food Pantry
Crimora United Methodist Church
Crossroads Baptist Church
Edom United Methodist Church
Elkton Area United Services
Elkton Seventh-Day Adventist Church
Emmanuel Episcopal Church
Emmanuel Episcopal Food Pantry
ERMA Food Pantry
Faith Point Christian Center
First Baptist Church of Staunton
First Presbyterian Church of Staunton
First Presbyterian Church of Waynesboro
Fishersville United Methodist Church
Glen Kirk Presbyterian Church
Greenville Baptist Church
Harrisonburg Seventh-Day Adventist
Helping Hands Food Pantry
Hope Distributed CDC
Kingsway Help Center
Kingsway Ministries
Lee Robbins Ministries
Linden Heights Baptist Church
Lyndhurst United Methodist Church

Main Street United Methodist
Manor Memorial United Methodist Church
Marquis Memorial United Methodist Church
Massanutten Presbyterian Church
Massie Memorial Church of God in Christ
Memorial Baptist Church
Mercy House, Inc.
Natural Bridge Glasgow Pantry
New Directions
Patchwork Pantry
Potters' House Praise & Word
Redeeming Life Ministries
Rejoicing Life Baptist Church
Restoration Ministries of Virginia
Rockbridge Area Relief Association
Salvation Army of Harrisonburg
Shiloh Baptist Church of Waynesboro
Spring Creek Nazarene Church
Staunton Seventh-Day Adventist Church
Stokesville Community Church
Trinity Episcopal Church
Valley Aids Network
Valley Church
Valley Mission
Valley Program for Aging Services
 Harrisonburg/Rockingham County
Valley Program for Aging Services, Inc.
Verona Community Food Pantry
Verona United Methodist Church
Victory Worship Center
West Waynesboro Church of Christ
Windy Cove Presbyterian Church
Word of Faith Church

Thomas Jefferson Area

Abundant Life
Antioch Baptist Church
Arvonian Christian Fellowship
Beaver Dam Baptist Church
Bedford Church of God
Bethany Seventh-Day Adventist
Bethel Church of God in Christ
Boys & Girls Club – Charlottesville
Boys & Girls Club - Orange
Buck Mountain Episcopal Church
Buckingham Church of the Nazarene
Calvary Chapel of Greene
Calvary Hill Baptist

Caring Friends Pantry
Charlottesville Salvation Army
Church of Our Saviour Episcopal
Church of the Living God
City Church/Jouett
Computers 4 Kids
Covesville Baptist Church
Crozet United Methodist Church
Crystal Cathedral
Emergency Food Network
Empowering Culpeper
Esmont Senior Center Rural REACH
Feeding Greene
First Liberty Baptist Church
Fluvanna Christian Society
Fluvanna County Kids Canteen
Fluvanna Senior Center Rural REACH
Friends Who Care Ministry
Good Samaritan, Inc.
Greenstone on 5th
Greer Elementary
Holy Comforter Catholic Church
J A B A
King Korner Fellowship, Inc.
Loaves & Fishes
Love Outreach Food Pantry
Madison County Kids Canteen
Madison Emergency Services
Maysville Presbyterian Church
Miller School
Mourners Valley Baptist Church
Mt. Olivet United Methodist Church
Nelson County Pantry
New Beginnings Christian Community
New Faith United Methodist Church
North Gardens Ministries
Penuel Seventh-Day Adventist
Scottsville Bread of Life
Shiloh Baptist Church of Brandy Station
Southside Church of God
Southwood Boys & Girls Canteen
St. Paul's Episcopal Church
St. Steven's Episcopal Church
Super Pantry – Charlottesville
Super Pantry - Culpeper
Thomas Jefferson Area Coalition
 for the Homeless
Thomas Jefferson Memorial Church



OUR VOLUNTEERS

Fuel our Mission, Every Day

Volunteers are the heart of the Food Bank, contributing tens of thousands of hours each year to make our complex logistical operations work. One of the new ways in which they help the Food Bank save time and money is by repacking bulk food items in the new Clean Room located in Verona.

Amid the sound of dried pasta being scooped out of metal receptacles and poured into bags, Larry Folmer explained the task at hand for him and other volunteers on a recent weekday.

“We are in the process of packaging macaroni that came in large bins,” said Folmer, wearing a plastic cap, beard cover, gloves, and apron — his uniform for the job. “These smaller packages will be sent to food pantries (throughout) the Food Bank’s network.”

Before renovations opened up the new space, it cost the Food Bank 3 or 4 cents per pound to have a company do the repacking.

Now the Food Bank can bring in huge bins of produce, bulk pasta, beans, cereal, and other loose food items and have volunteers repack the items into five and 10 pound bags.

“This new space gives us the ability to procure bulk items at reduced costs,” explains Ron Morris, Chief Operating Officer. “Cost savings range from 35 to 40 cents per pound or approximately \$7,000 to \$8,000 per load.”

As a result, the Food Bank anticipates we can save \$28,000 to \$32,000 or more each year.

The new Clean Room also meets USDA and FDA standards in regards to food safety. It’s called a Clean Room because all of the room’s surfaces can be washed down when needed.

Folmer, who has been volunteering at the Food Bank for more than three years, says the addition of the Clean Room during the recent renovation project at the organization’s headquarters was a smart idea. He and his fellow volunteers enjoy the new tasks and being a part of an effort that helps their hungry neighbors.

“I came here to volunteer because I saw a need in my community, and I thought I could help out with that,” he said. “We have a pretty good time working together, and we get quite a bit of work done.”

TOTAL HOURS
CONTRIBUTED BY
ALL VOLUNTEERS

24,425

DOLLAR VALUE OF ALL
VOLUNTEER HOURS

\$637,248

STAFF POSITION
EQUIVALENCY

12

Volunteer Honor Roll

The Food Bank is deeply grateful to all the volunteers who lend a hand throughout the year in our warehouses and partner agencies; this year we are gratified to recognize those volunteers who have donated 100 or more hours this fiscal year to the cause of hunger relief.

LYNCHBURG

James Canody
William Canody
Kevin Hammonds
Patricia Watters
Thomas Wyant

LORD FAIRFAX

Joanne Babic
Richard (Dick)
Dugan
James Keffer
Thomas Morris
Harry Newman
Joseph Schad
Jimmie Shipp

SHENANDOAH VALLEY

Stanley Abbot
James (Jim) Butt
Jennifer Carter
Amy Collins
Raymond (Ray)
Cooley
William (Bill)
Crabtree
Charles (Chuck)
DeLa
Larry Folmar
Debbie Ioia
Nancy Mohme
Delores Moyer
Lelon Moyer
Thelma Pultz

Virginia Sandlin
Wanda Walter
Scott Wilson

THOMAS JEFFERSON

Tracey Bradshaw
Robert (Bob)
Canevari
Yvonne Gilbert
M.K. Gleason
Beverly (Bev)
Jacobs
Georgie Kettler
Roslyn Magruder
Beverly Maresca
Barbara Rexrode
Judy White
Janet Yance

These organizations sent groups of volunteers to lend a hand at a Food Bank location this year.

TOP 10 VOLUNTEER GROUPS

Blue Ridge
Community College
James Madison University
The Hershey Company
Ameriprise Financial
and their partners
Madison House at the
University of Virginia
Olde South Village
Subdivision
Western State Hospital
Genworth Financial
The Church of Jesus
Christ of Latter-Day Saints
Target Corporation

In recent years, the following donors left instructions in their will for gifts to be made to the Food Bank, making a difference for thousands of their hungry neighbors across 25-counties in central and western Virginia. We are grateful for their foresight, thoughtfulness, and generosity:

- Estate of Dawn C. Bulle
- Estate of Ethel R. Garber
- Estate of B. Mildred Buckley Gore
- Estate of Howard W. Gordon
- Estate of Mary V. Griffith-Belew
- Estate of Walter C. Hanger
- Estate of Dorothy C. Hildebrand
- Estate of Max Gilbert Hottle
- Estate of Jean Moore Hupman
- Henry J. Javor Trust
- Estate of Betsy N. Jordan
- Estate of Aubrey Liskey
- Estate of Hannah Hartmanns McLay
- Estate of Barbara B. Rich
- Estate of Otto Spokas
- Estate of Terry D. Sumej

OUR DONORS

Planting Seeds for Future Generations

Susan Myers had a chance to get to know the Food Bank more personally than most.

A member of State Farm's management team, Susan eagerly responded to a professional request that came across her desk more than 10 years ago. It didn't take long before she was drafted to join the Board of Directors.

Looking back, she describes the Food Bank she joined then as an "awkward teenager," run by very good people but still figuring out how to professionalize its vast operations and how to align its vision with goals and best practice.

Myers believes the stars were aligned. At a time when she was available and interested in adding challenge to her life, she found a place to channel her interests and skills into an organization that needed what she had to offer.

Over the eight years of her service as a leadership volunteer, Myers believes she received as much as she gave. And she's seen the organization come a long way.

As a donor then and now, Myers identifies several key traits that make her feel confident about investing her charitable dollars at the Food Bank.

"There's the benefit of incredible efficiencies — 96 cents of every \$1 donated is used to serve people in need — not to mention the synergy of staff and volunteers working together. And it's an organization that is so concerned about being a good steward of the contributions it receives."

Simply put, "I trust the Blue Ridge Area Food Bank and what they will do with my gift," Myers said.

She has demonstrated that trust annually for years, and made plans to continue her investment in the future by including a charitable bequest for the Food Bank in her will.

Susan remembers the implicit statement her father made when he contributed generously to their church after her mother passed away. She liked the idea of that legacy, and recruited a brother to do the same to honor her father when he died.

Now she's taken charge of her own legacy. "I want to make sure that after I leave this Earth, I'm still helping others." Her step-daughters are building their own lives, and she and her husband agree that the girls do not need to inherit everything that their parents have built.

Myers sadly understands that poverty and hunger are probably here to stay. So when she last updated her will she left instructions for an unrestricted gift to pass to the Food Bank.

"I put no restrictions on my gift because I trust the Food Bank to use it well. Whatever they need at that time — food, or a new roof, a new truck, a driver or even fuel - whatever they need, I can help other people even when I'm no longer here."

From her close vantage point, today the Blue Ridge Area Food Bank is a professionally run organization with a good heart, a clear vision, and a compelling mission.

"I'm happy to help however I can."

Once you have provided for your loved ones in your will, please consider including a gift to the Blue Ridge Area Food Bank. Your bequest is a lasting testament to a cause that matters to you, and will help us feed future families. For information about bequests and other future gift options, visit www.brafb.org/plannedgift or contact Karen Ratzlaff at (540) 213-8404 or kratzlaff@brafb.org. All inquiries will remain confidential.



Food Donors *Go Green*

The New York-based startup BrightFarms is using its business model to improve the health of consumers and the food-insecure. With a greenhouse covering an acre of land located in Culpeper, the company provides an innovative and sustainable way to grow fresh produce year-round. This past winter, BrightFarms donated 5,000 pounds of fresh, local greens – their first harvest – to the Food Bank.

“We’re not only cultivating a business, but also fresh local produce for those who otherwise might go without,” said BrightFarms CEO Paul Lightfoot. “We look forward to a partnership with the Food Bank that will allow us to feed food-insecure families year after year with greens sourced directly from our greenhouse.”

This spring, BrightFarms delivered on their promise once again. They donated another six pallets – 1,192 pounds – of fresh salad greens to the Food Bank.

BrightFarms grows produce exclusively for Ahold, the company that owns Martin’s and Giant Food, and is one of the largest food retailers in the world. The greenhouse uses 80 percent less water, 90% less land and 95% less shipping fuel than conventional produce companies. It also reduces food miles, and improves the overall environmental impact of the food supply chain.

TOP 10 FOOD DRIVES

- | | |
|--|---|
| 1. Stamp Out Hunger® Food Drive – 25th anniversary | 6. Holiday Food Drive (Kroger) |
| 2. Scouting for Food | 7. Neighbors-4-Neighbors School Food Drive |
| 3. Canstruction (Lynchburg, Harrisonburg) | 8. DuPont Community Credit Union Shred Days |
| 4. Stuff A Truck (Giant Food and Martin’s) | 9. Fork Union Military Academy Food Drive |
| 5. The Dollar Tree Food Drive | 10. Stuff A Truck (Walmart) |

15.2 million
TOTAL POUNDS DONATED

12.6 million
TOTAL MEALS DONATED



TOP 20 FOOD DONORS

- | | | |
|------------------------------------|--------------------------------|----------------------------|
| 1. Walmart Stores, Inc. | 7. Target Corporation | 13. Kellogg Company |
| 2. Sam’s Clubs | 8. White House Foods | 14. Perdue Farms |
| 3. Food Lion LLC | 9. Nestle USA | 15. Mondelez International |
| 4. Ahold (Giant Food and Martin’s) | 10. Andros Foods North America | 16. Family Dollar |
| 5. The Kraft Heinz Company | 11. The Kroger Company | 17. Trader Joe’s |
| 6. Bimbo Bakery | 12. Sysco Corporation | 18. Safeway Inc. |
| | | 19. McKee Foods |
| | | 20. HP Hood LLC |

Designated Grants and Gifts

The Blue Ridge Area Food Bank receives many generous gifts throughout the year that ensure the success of our core mission — food distribution to families in need. We appreciate each and every donor and donation.

Each year we also secure funding designated for specific purposes; like the operation of several Outreach Programs;

the purchase of food and produce; and for the second year, we asked our friends to help us renovate our main distribution warehouse in Verona (that project is now complete).

We sincerely thank you — whether your gift was unrestricted or designated, you helped us feed families and nourish hope.

GIFTS RECEIVED BETWEEN JULY 2015 – JUNE 2016

\$88,000



**Mobile
Food Pantry**

\$219,805



**Afterschool and
Summer Programs
for Kids**

(FAMILY BACKPACK,
SUMMER KID PACKS,
& KIDS CAFÉ)

\$78,992



Purchased Food

* INCLUDES
PRODUCE FEES

\$34,560



**Farm Fresh
Program**
(VIRGINIA-GROWN PRODUCE)

\$3,000



Equipment

\$373,824



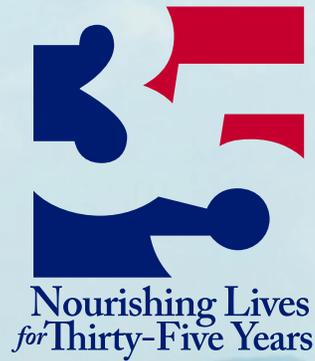
**Headquarters
Renovation
(Verona)**

* INCLUDES PLEDGES

\$26,596



**Partner Agency
Capacity and
Support**



THE BLUE RIDGE AREA FOOD BANK

1981 to 2016

For more than 35 years, your generosity and caring spirit have helped us sustain life, provide options, and restore hope. Because of you, young people can rise to their potential, families don't have to choose between food and housing, and seniors can afford their medications as well as dinner. You walk alongside us to help nourish the hungry, and you also help us nourish minds and spirits. Thank you!

Financial Summary

Fiscal Year Ended June 30, 2015 – Audited

ASSETS

Current Assets

Cash and cash equivalents	\$ 799,543
Accounts receivable, net	217,941
Pledges receivable, current portion	83,415
Inventory	1,593,204
Investments - designated for future capital needs	1,180,000
Investments - other	1,371,241
Prepaid expenses, deposits and other	75,804
Total current assets	\$ 5,321,148

Noncurrent Assets

Investments in marketable securities	\$ 1,559,446
Pledges receivable, net of current portion	21,089
Depreciable fixed assets, net of accumulated depreciation	1,217,820
Non-depreciable fixed assets	2,673,128
Total noncurrent assets	\$ 5,471,483

TOTAL ASSETS **\$10,792,631**

LIABILITIES AND NET ASSETS

Current Liabilities

Accounts payable and accrued liabilities	\$ 431,234
Accrued payroll and related liabilities	111,942
Compensated absences	100,685
Total liabilities	\$ 643,861

Net assets

Unrestricted	
Undesignated	\$ 6,899,358
Designated - funds held for long-term Investment	1,559,446
Designated - funds held for future capital needs	1,180,000
Total unrestricted	\$ 9,638,804
Temporarily restricted	\$ 509,966
Total net assets	\$ 10,148,770

TOTAL LIABILITIES AND NET ASSETS **\$10,792, 631**

NOTE: Financials include the value of donated food. Donated product on hand at year-end is valued at the national wholesale value of one pound of food, as determined by the most recent study conducted by Feeding America. Food donations and distributions of donated product are recorded at the weighted average wholesale value in effect during the year. The information in this summary was excerpted from our complete audited financial statements, which are available upon request.

Revenues

Public support	
Donated food	\$ 39,446,870
Contributions	5,350,382
Capital donations – renovation project	393,501
Handling and delivery fees	1,636,867
Other revenues	363,223
Total revenues	\$ 47,190,843

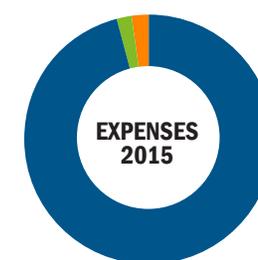
Expenses

Program services	\$ 44,366,332
Fundraising	1,189,891
Management and general	666,477
Total expenses	\$ 46,222,700

CHANGE IN NET ASSETS **\$ 968,143**



Donated Food	84%
Contributions	12%
Handling Fees	3%
Other Revenues	1%



Program Services	96%
Management and General	2%
Fundraising	2%



Food Drives	3%
Donations from Growers/Traders	12%
Retail Donations	34%
Manufacturer Donations	19%
USDA Contributions	16%
Purchased Food	12%
Miscellaneous	4%

NOTE: Miscellaneous includes transfers and trades with other food banks, prepared foods, and other misc.

Is the Future in the Bag?

Is it enough to provide a couple of bags of groceries for the month to a single mother struggling to pay rent, keep the lights on, and compete for more than a minimum wage job?

Arguably not. And yet, that is what the Food Bank does in partnership with more than 200 food pantries, soup kitchens and shelters for so many people that if they were lined up shoulder to shoulder, the line would stretch for more than 45 miles every month.

Exactly what good does it all do?

When we ask that question of those whose opinions matter most — those in line at food pantries — we're reminded of the difference food makes in lives of people who are really hurting. And what we hear goes well beyond their ability to survive from one day to the next.

The food you provide through your involvement and support of the Food Bank prevents a family from becoming homeless. It keeps a house warm and enables a grandparent to fill life-saving prescriptions. It allows a mother to keep her family together, a father to get to work, and a child to go to school able to learn.

The food we provide together does much more than stave off hunger. It feeds potential — the potential to maintain some semblance of security and stability and to improve one's circumstances in life.

Is it enough? Ask Jessica, the student profiled earlier in this report. Her family needed a whole lot more than food, to be sure, but the food was always there, thanks to you. As hard as life might have been, she always had enough to eat, and she was able to concentrate on making a better life for herself rather than worrying about where her next meal would come from.

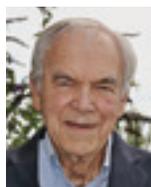
While we are striving to do more for those we serve — making healthier food like fresh produce more available, introducing nutrition education, helping our partner agencies grow stronger, and reaching people who are especially vulnerable — we've come to appreciate that a couple of bags of groceries can make a difference we can't always see.

Thank you for all you do to make that possible. Your impact is immeasurable.



Michael McKee

Michael McKee
Chief Executive Officer



Robert Sack

Robert Sack
Chair, Board of Directors

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**BLUE RIDGE AREA
FOOD BANK**

a member of
**FEEDING
AMERICA**

P.O. Box 937
Verona, VA 24482



OUR MISSION is to feed hungry people through a network of community organizations in central and western Virginia, and to engage our communities in the fight to end hunger locally and nationally.

BRANCH LOCATIONS

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& Headquarters Office**

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